

DEPLOY AND MANAGE ENDPOINTS FOR A THIRD OF THE COST WITH IGEL

WINDOWS 10: A MOMENT OF RECKONING While Windows 10 is now mainstream and Windows 7 has reached

end-of-support, many organizations are reluctant to make a substantial Windows PC migration investment.





Windows PCs still running Windows 7 as of May 2020 Computerworld, June 3, 2020

28%

understand that the total cost of deploying and managing Windows

endpoints at scale is significant. Hardware Purchases



Patches

OS Upgrades

Device Provisioning

- **Remote Configuration** Technical Support

many organizations are rethinking their approach with Windows 10.



REVIVE PCS INSTEAD OF REPLACING THEM

Keeping pace with Windows updates often requires frequent hardware upgrades. Using cloud workspaces and converting existing Windows endpoints to IGEL OS reduces short-term hardware costs to zero in many cases.



TRADITIONAL PC **IGEL OS-POWERED ENDPOINT**

with cloud workspaces, IGEL OS, and IGEL endpoints delivers outstanding

performance over a longer time period.

\$60

\$40

\$20

\$0

\$800

\$600 -

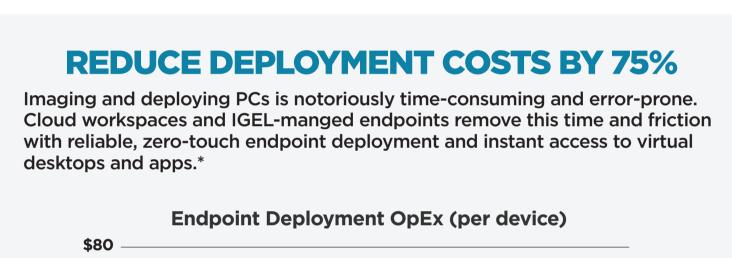
\$400

\$200

reduced by 66 percent.*

Cost (USD)

Cost (USD)



\$70

Traditional Windows PC

\$756

Traditional Windows PC

IN HALF The combined benefits of IGEL OS and cloud workspaces continue to yield substantial cost savings on an ongoing basis. Fast and error-free updates, simpler technical support, elimination of remote Windows patching, and lower overall endpoint software licensing costs cut recurring endpoint management costs by more than 50%.*

Annual Endpoint Management Costs

CUT ONGOING MANAGEMENT COSTS

\$18

IGEL-managed Endpoint

\$334

IGEL-managed Endpoint

*Source: Tolly Group, January 2020

\$0 IGEL-managed Endpoint Traditional Windows PC *Source: Tolly Group, January 2020 REDUCE OVERALL ENDPOINT TCO **BY TWO-THIRDS**

When you combine hardware refresh avoidance or deferment with lower deployment and ongoing management costs, overall endpoint TCO is

Total Cost of Ownership per Endpoint

\$2,000 — \$1,914 \$1,500 \$1,000 \$756 \$756 \$491 \$334 \$334 \$500 **\$0** Year 1 Year 2 Year 3 *Source: Tolly Group, January 2020 **3-YEAR TCO PER ENDPOINT**

IGEL OS Endpoint: \$1,159

Windows PC: \$3,426

66% Savings

REPLACE A COSTLY WINDOWS MIGRATION

When you apply the TCO advantage of IGEL-managed endpoints at enterprise scale, you can realize millions - or even tens of millions -

WITH MILLIONS OF DOLLARS IN

COST SAVINGS

in cost savings.* **IGEL OS | Windows 10 TCO Estimated Savings vs.** New HP EliteBook 850 G5 Laptop **\$70**

> \$45.3 \$28.6 \$15.6 \$11.3 \$7.1



for cloud workspaces

\$62.2



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